



Tony Zowd

HCAR 2026 Treasurer, Legislative Committee Chair & RPAC Committee Vice-Chair

Tony Zowd didn't just stumble into real estate—he built his way there, literally. Growing up on construction sites with his father Phil, Tony learned homes from the ground up before becoming "The House Guy" who could build it, remodel it, and then sell it. 🛠️

After nearly a decade of dual careers in construction and real estate, Tony's breakthrough came when his father pulled him aside after a massive Virginia hailstorm: "The money's in sales. You need to get out there and start selling." Despite protesting "I don't even hardly like people," Tony discovered that selling wasn't about posturing—it was about solving problems and listening.

Now leading the Integrity Plus Network at Coldwell Banker, Tony's construction background gives him an edge others can't match. "When I walk through the door, I'm looking at the trim work, checking for mold, what type of furnaces are installed." While other agents focus on finishes, he sees the bones of a house.

Tony is also greatly involved in the Howard County Association of REALTORS® as a leader in the industry, serving on a multitude of committees. He is currently serving as an officer on the HCAR Board of Directors as Treasurer, the Chair of the Legislative Committee and as Vice-Chair on the RPAC Committee. Speaking of RPAC, Tony is a five-time RPAC Major Investor.

His success speaks volumes: consistently ranked top 1% of Coldwell Banker, 2024 People's Choice Award winner, and 2025 HCAR REALTOR® of the Year. But beyond the accolades, Tony's driven by gratitude for how real estate transformed his life and his desire to help others experience the same freedom. When he's not serving on multiple HCAR committees or supporting causes like St. Jude's, you'll find him at his son Vincent's football games or daughter Brooklyn's dance competitions—because family anchors everything he does. 🏈

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